BlueCross BlueShield of Illinois

ILLINOIS HMO VALUE STORY



Blue Cross and Blue Shield of Illinois, a Division of Health Care Service Corporation,
a Mutual Legal Reserve Company, an Independent Licensee of the Blue Cross and Blue Shield Association



The Precision HMO offers your Employees access to their choice of high caliber providers.

5,000+
PCPs

11,500+
Specialists

Such as…..

Northwestern Medicine

NorthShore University HealthSystem

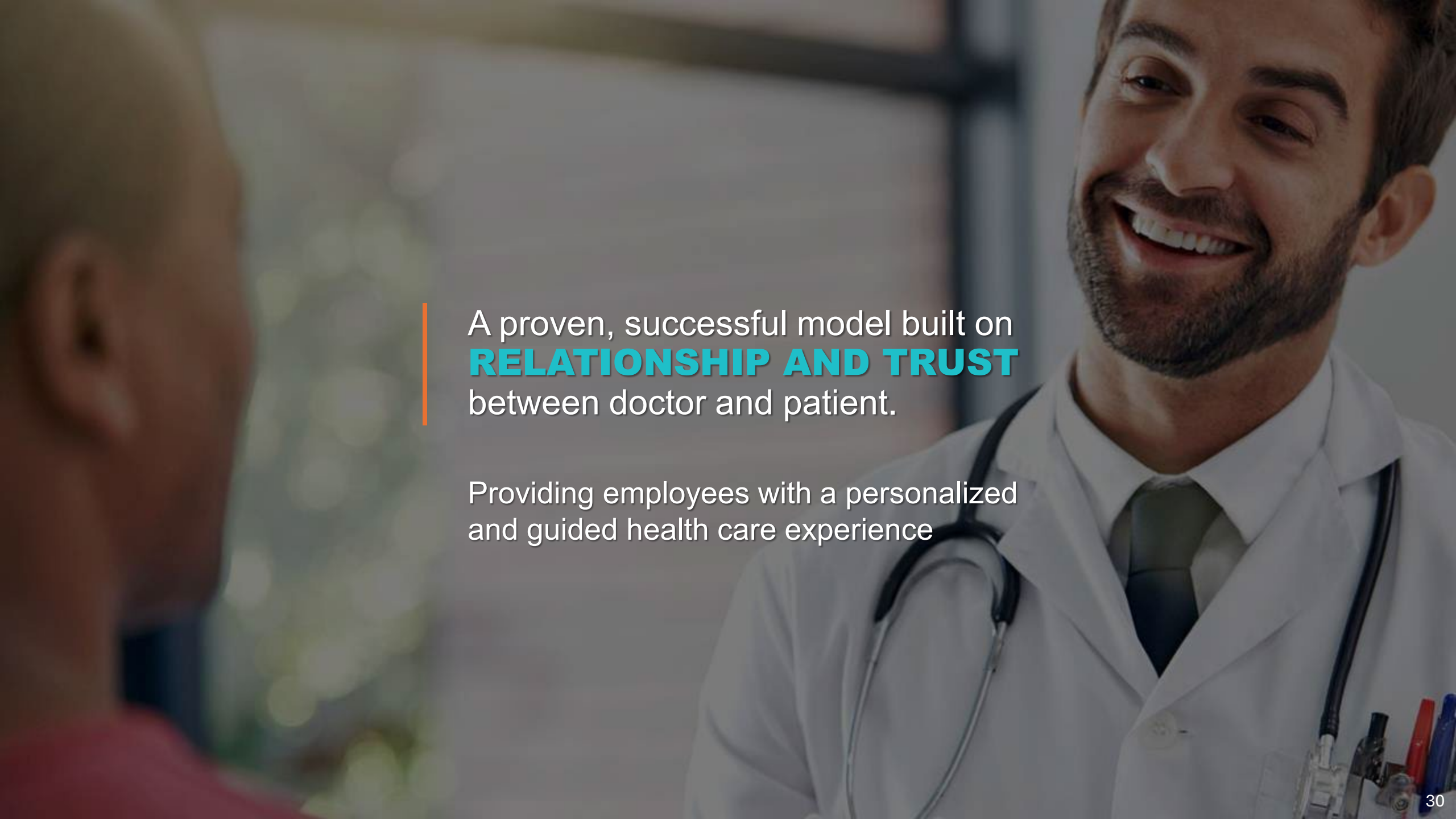
Alexian Brothers Health System

Edward-Elmhurst Health

Loyola Medicine

Presence Health

AND MANY MORE…


A proven, successful model built on
RELATIONSHIP AND TRUST
between doctor and patient.
Providing employees with a personalized
and guided health care experience

The HMO's Proven Results Are Driven By Thoughtful Model Design

NETWORK

Best-in-Class Providers

Our large provider network offers access to high-caliber hospitals and health systems

VALUE-BASED PAYMENT

Aligned Incentives

Capitated reimbursement model with provider incentives encourages the best care at the most appropriate place of service



CONTRACTING

Evolution of Incentives

Provider contracts evolve annually to change incentives and ensure members are always receiving high-quality care

CARE MANAGEMENT

Locally-Driven Care

Health care management strategies are deployed at the physician practice level to manage the health of all your employees, regardless of their complexities

Annually, We Innovate and Evolve Our Expectations of Providers to Promote Quality Care

Annual re-contracting of provider incentives ensure the HMO model continues to deliver both **quality care and cost savings** to employers and employees



Providers are incentivized to **simplify access** for your employees so that they are receiving the most clinically appropriate, streamlined and cost-effective care

- Expanded and weekend hours
- Access to urgent care
- ER utilization reduction
- Site of care redirection to lower cost hospital settings
- Steerage to OP settings for surgeries
- Administration of specialty drugs at lower cost settings



As member needs grow, incentives change to focus on **addressing those needs holistically**, such as behavioral health

- New opioid HEDIS measures
- Depression screenings for all members > 18 y/o
- Delegation of primary care telehealth and telepsychiatry to local providers



For many of your employees, the HMO is just the **RIGHT CHOICE**

Offering HMO in your portfolio is good for **you** and good for **them**

- When both HMO and PPO are offered to employer groups**, 31% of employees*** selected the HMO option
- For these members, HMO is the **best option** for them and their family
  - Affordability
  - Early access to benefits
  - Holistic, coordinated care guided by PCP
  - Ease of use
- Significant savings for Employers and Members

*BCBSIL Enrollment Data, BlueStar feed accessed April 2023